



Systems East, Inc. (Xpress-pay) Repeats Attendance at ABA TECHSHOW

Provides ACH/eCheck Services to Legal Industry

February 22, 2019 – Cortland, New York. Systems East, Inc. (home of Xpress-pay), a leading provider of comprehensive finance, billing, and payment solutions since 1981, announced today that it will be repeating its attendance and exhibiting at the ABA TECHSHOW 2019®, presented by the ABA Law Practice Division, in Chicago, Illinois, from February 27 – March 1, 2019.

For decades, law firms and legal departments have primarily paid and been paid for services with paper checks; however, checks must be mailed, deposited, and cleared, a process which can add weeks before the funds are available. Wire transfers expedite the process but are very expensive. For the few that accept credit and debit card transactions, they are taking a hit to their bottom line with credit and debit card acceptance fees.

“We have performed quite a bit of research and discovered that the preferred method of receiving and paying funds for law firms and legal departments is an Automated Clearing House (ACH) transaction (also known as eCheck). However, technologies currently offered to the legal industry are only providing credit and debit card transaction capabilities, which consume several percentage points of revenue. The law firms and legal departments need an ACH transaction technology offering, and Xpress-pay is bringing that to the industry table this year,” stated Melissa Rogozinski, Education and Training Expert at Systems East., Inc. Rogozinski is also a twenty-four year career, legal industry veteran who is well known for her specialty in eDiscovery and legal technology.

According to the ABA TECHSHOW website, “Technology is becoming fully integrated in the practice of law. Our legal work is now more dependent on the use of technology, in and out of the office. It helps us to practice more efficiently, serve clients more effectively, and better manage our daily lives.”

Systems East also maintains PCI DSS, Level One Compliance and has an established record of providing professional assistance to thousands of clients in every state in the nation.

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#ABATECHSHOW Press Promo Video



PRODUCT FACT SHEET



INSTANT PAYMENTS

INSTANT INVOICES

1. Integrates seamlessly with practice management tools
2. Works directly with a business's website
3. Provides ACH/Credit Card/Debit Card transaction capabilities
4. Helps firms separate funds between Trust and Operating Accounts
5. Reduces the impact of fees on the firm's bottom line
6. Keeps Clients' sensitive data and PII safe and secure



The Xpress-pay Knowledge Center is a new resource for educational content and training programs in the e-Payments industry. We provide knowledge content through:

Blog Articles
Lexicon
Monthly Newsletters
Video Interviews

Continuing Education Programs
Live Webinars
Podcasts
Video Trivia

